

## Rethink Chiller Plant Investments

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#### **Investment-Grade Risk/Return Profile**

Chiller plants are the most energy intensive part of your HVAC system, which makes them the most expensive to operate. So a chiller plant optimization brings the promise of significant savings. As with any high return opportunity one naturally assumes there must be high risk associated, but in this case we've removed the risk.

#### Savings. Guaranteed.

Armstrong has proven, industry-leading expertise in chiller plant automation and system optimization. After performing a detailed analysis of your system, Armstrong will make a

# We've taken the risk out of chiller plant optimization.

commitment to you for future annual energy savings in the form of a savings guarantee. If, in the first year of operation with our optimization strategy, we fall short of our annual

savings guarantee, Armstrong will pay you three times the shortfall for that first year of operations, up to \$100,000.

Our chiller plant optimization uses a comprehensive approach that involves you at every step. The offer includes the additional control equipment and a collection of services. Services include but are not limited to commissioning, project management, automated diagnostics, maintenance recommendations and operational recommendations.

#### You Save or We Pay.

No other HVAC company offers the same combination of high-efficiency solutions and comprehensive services. And no other HVAC company has the confidence to offer a guarantee like this.

### **SAVINGS**

## **GUARANTEE**

Armstrong will commit an annual energy savings after a detailed analysis.

If there is a shortfall in the guaranteed savings in the first year of operation,

Armstrong will pay you three times the shortfall for that year up to a maximum



For more information, contact your Armstrong Representative or visit us at: www.armstrongfluidtechnology.com

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